



<https://trinitygroupintl.net/job/ecommerce-buyer/>

Ecommerce Buyer

Description

Trinity Group International LLC is a five star rated, e-commerce retail sales organization that is in the top 1% of all Amazon sellers. As a top authority on Amazon, we represent over 100 brands on the marketplace. Our unique approach to selling has allowed us to rapidly grow and expand year over year. As we plan our fifth year of operation, our growth has now created new opportunities to expand our team of full-time Buyers. The company headquarters and warehouse space are located in Bridgeport, Connecticut. Trinity Group International executes a fully optimized presentation on Amazon helping our vendors realize unparalleled success.

Our Buying team is critical to our success and unique offering to vendors of all sizes. Working within a proprietary business model, our team is responsible for buying and coordinating orders with our vendors, creating content rich listings and promoting and optimizing all aspects of our Amazon offerings. Buyers work closely with our vendor and become part of their extended product team as we help to manage the complexity of integrating Amazon into a full brand strategy.

Responsibilities

- Strong attention to details with an emphasis on follow-up
- Enthusiastic about meeting or exceeding deadlines and expectations
- Ability to juggle multiple projects at various stages of completion
- Ability to accept constructive feedback as you develop and grow
- Skilled at effective communication in person, on the phone and through email/text
- A love for writing that is clear, concise and well thought out
- Analytical by nature with a keen eye for spotting opportunities
- Appreciation of a team win over individual recognition
- Be willing to aid other departments to meet partner expectations

Qualifications

Develop new opportunities – This will occur through a combination of tradeshow, cold calling and network soliciting.

Foster relationships with partner/vendors – Relationships are essential for the development of loyalty and trust which we pride ourselves on and are the utmost goal of all our team.

Expand offerings with existing lines of business – Our partnerships are dynamic and must grow through continued efforts to optimize all that Trinity can represent for our vendors.

Create and maintain exceptional product listings – At the heart of a successful Amazon sales campaign, is the listing and this is Trinity's key differentiator.

Negotiate purchase prices and create go-to-market pricing strategies – Creating mutually beneficial partnerships requires effective negotiation skills that

Hiring organization

Trinity Group International

Employment Type

Full-time

Industry

Ecommerce

Job Location

955 Connecticut Ave. Building 10
Floor 2, 06607, Bridgeport

Date posted

October 16, 2019

clearly map out both party's needs.

Forecast and reorder products – This is more than just a number, it is about effectively balancing out-of-stock risk and overstock expenses.

Coordinate efforts with other Trinity departments – Working effectively with all team members ensures a superior experience for our vendor partners.

Job Benefits

- Competitive salary
- Bonus incentive based on company and individual performance
- Paid Time Off (PTO) – Government Holidays plus additional personal days
- Medical benefits available

Please note: A drug test and background check is a part of our assurances to our partners of a reliable, focused dedicated team member at Trinity Group International LLC.